



# Standing on the Shoulders of Keynes

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An ~~Economist's~~ **Educator's** Perspective  
on Digital Resource Issues

**Michael Smitka**

Professor of Economics  
Washington and Lee University  
Lexington, Virginia 24450 USA

**Fulbright Fellow, Chiba University**

〒263 - 8522 千葉市稲毛区弥生町1 - 33 千葉大学法経済学部

<http://home.wlu.edu/~smitkam>

# Main point

## ◆ Need to teach

- ❖ What data is available
- ❖ How to find it
- ❖ How to evaluate it

## ◆ Why?

- ❖ Professors don't do it
- ❖ Professors can't do it! (often not computer savvy...)



# Secondary points

- ◆ Need consider how researchers look for data
  - ❖ What do they expect?
  - ❖ Usage habits are deeply engrained: databases that do not match habits may not be used
- ◆ Need think about what data researchers need
  - ❖ The latter is my “Keynes” point
  - ❖ Differs a lot by field
  - ❖ Lots of “holes” in collections
- ◆ We must get researchers to use these resources



# Structure of talk

- ◆ Example of teaching-oriented research
  - ❖ How I do it
  - ❖ How a student might do it
- ◆ Social science research needs
  - ❖ General considerations
  - ❖ What I use
- ◆ Dissemination of methodology
  - ❖ Liberal arts college context
  - ❖ Most US students NOT in research universities
    - ◆ And in the US, this includes many of the “elite”



# Teaching-oriented research example

– *Origins of “**Standing on the Shoulders of Giants**”* –

- ◆ No more need to go to a library
  - ❖ Did not find Bartlett’s **Quotations** so...
- ◆ Proxy server to my university
- ◆ Linked to **Encyclopedia Britannica**
  - ❖ yielded the use of the phrase by Isaac Newton
  - ❖ from a well-known Robert King Merton book
  - ❖ confirmed my vague memory of the source
- ◆ But what was Newton’s original?

# Then tried ***Oxford Reference Online***

## ◆ Meta-database

- ◆ Initially I did not know the actual source I used
- ◆ I had to redo the search to check!
- ◆ It was ***The Oxford Dictionary of Scientific Quotations***

## ◆ “If I have seen further it is by standing on ye sholders of Giants.” Letter by Newton to Hooke, 5 February 1675/6.

- ◆ Newton quoted Robert Burton's ***The Anatomy of Melancholy*** (1624): ‘Pigmies placed on the shoulders of giants see more than the giants themselves’.
- ◆ Who used Bernard of Chartres in the early 12th century
- ◆ Who may have used the Roman grammarian Priscian.
- ◆ Source: Merton, ***On the Shoulders of Giants*** (1965).
  - ◆ So everywhere I went ultimately depended on Merton....

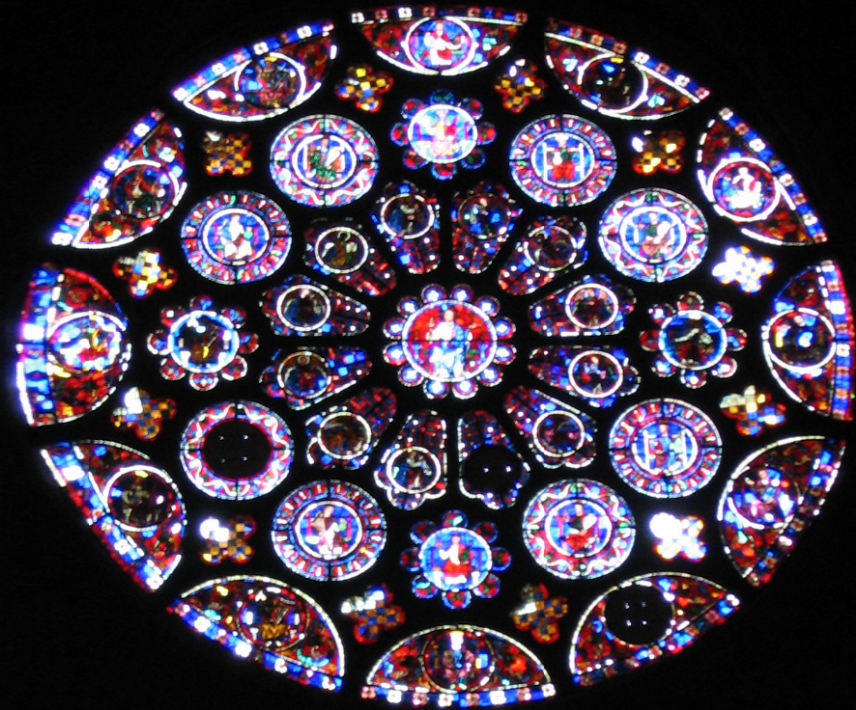
# But then checked Wikipedia

- ◆ Yielded same basic information
- ◆ More detail on 12th century source
  - ❖ **PLUS** photo of Chartres Cathedral (*13th century*) with links to art resources
- ◆ **AND** brought up to date:
  - ❖ Use in rock albums, contemporary culture
  - ❖ And as motto of Google Scholar
    - ◆ and hence this conference??

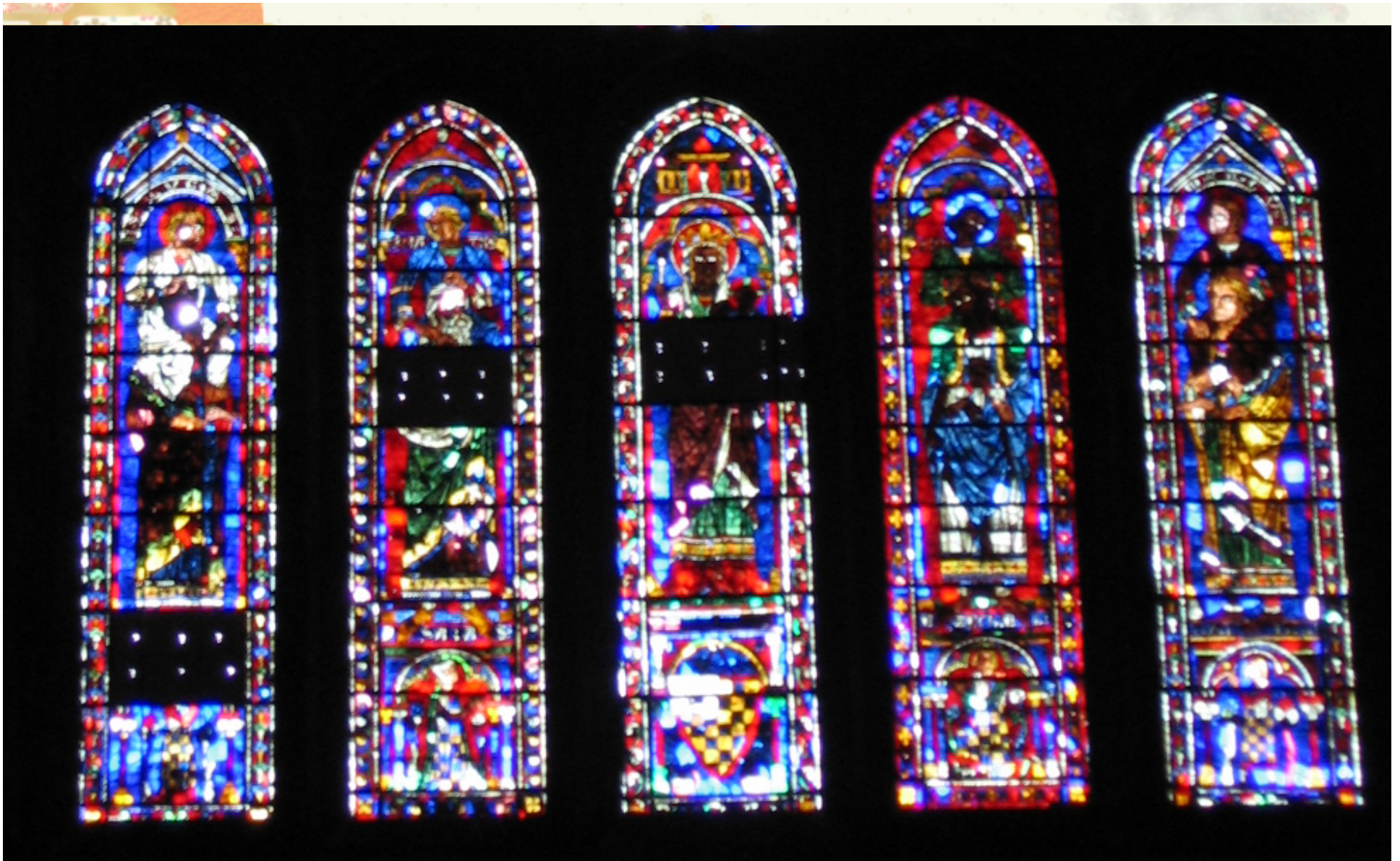


The  
Glorification  
Of Christ  
(top)

Luke-Jeremiah  
Matthew-Isaiah  
Christ Family  
John-Ezekial  
Mark-Daniel  
(bottom, left to  
right)







South Rose Transept Window,  
Notre Dame Cathedral, Chartres, France

[http://upload.wikimedia.org/wikipedia/commons/d/d2/Chartres2006\\_065.jpg](http://upload.wikimedia.org/wikipedia/commons/d/d2/Chartres2006_065.jpg)



# The Evangelist Mark on the Shoulders of the Prophet Daniel

*Right Pane*

University of  
Pittsburgh  
Images of  
Medieval Art  
And Architecture

[http://vrcoll.fa.pitt.edu/medart/  
image/France/Chartres/  
Chartres-Cathedral/Windows/  
Transept-windows/  
122A-South-Rose/  
Chartres-122SouthRose.HTM](http://vrcoll.fa.pitt.edu/medart/image/France/Chartres/Chartres-Cathedral/Windows/Transept-windows/122A-South-Rose/Chartres-122SouthRose.HTM)



# Still, incomplete

- ◆ These sources missed one substantive use of the phrase
  - ❖ Motto of the \$250 million capital campaign coinciding with the 250th anniversary of the founding of Washington and Lee University
  - ❖ and thereby to my salary!
    - ◆ Especially as the campaign ultimately raised \$300 million (350億円...)
  - ❖ Because W&L has many Fortune 500 CEOs and other very wealthy & successful alumni



# But what if I was a student?

– *Google!* –

- ◆ Skipped first reference, in Japanese
  - ❖ 「巨人たちの肩の上に立って」
    - ◆ 何らかの変な英文法のサイト . . . 絵が中心 . . .
  - ❖ Next one strange (£2 British coin)
  - ❖ Japanese-language wikipedia unhelpful!
- ◆ Did give 2 useful links
  - ❖ Also several misleading or partial links
- ◆ Which would a student use?
  - ❖ Sometimes vastly inferior or garbage sources because they are at the top of Google!

# Keynes *General Theory* passage

*Google led to Wikipedia which yielded the full quote*

## ◆ Beauty contest analogy

- ❖ Task is not to pick the most beautiful face
- ❖ but the one ***others*** think most beautiful

## ◆ We have to collect and store the faces

- ◆ But we don't know the rules for future contests!
- ◆ What will researchers want to look at?

# Social Science Context

- ◆ Lots of types of data
- ◆ Statistical data: much now online on various government sites
  - ❖ Archived?
  - ❖ Can I relocate **and** know it's the same?
  - ❖ Data only partial: some still hard copy
    - ◆ 「毎月勤労統計調査」 is all online *except* the parts I need to use!



# Social sciences, continued

- ◆ “Grey” matter *(cf. “black” matter in physics ... we know of it but...)*
  - ❖ Irregular government publications
  - ❖ Government advisory groups
  - ❖ Contracted research reports
- ◆ Ditto for many industry associations
  - ❖ Not clear anyone collects this
  - ❖ Associations don’t always (seldom!) keep archives
- ◆ Company histories, etc.

# Social sciences, continued

- ◆ Opinion surveys (*ICPSR reference yesterday*)
- ◆ Popular culture / daily lifestyle sources
  - ❖ *Chirashi* (advertising inserts), similar material
  - ❖ Train passes (パスネット・カード) phone cards
  - ❖ Local residence associations & maps
  - ❖ Blogs, photo collections, internet *ephemera*
- ◆ And so on!
  - ❖ Need to predict future research directions+!

# What I use

- ◆ How economists communicate...
- ◆ On my browser I have bookmarks for standard statistical sources (BOJ, MOF)
  - ❖ System of National Accounts (GDP)
  - ❖ Census of Manufactures (工業統計表)
  - ❖ etc
- ◆ My primary source is working papers  
<http://econpapers.repec.org>



# Not same as “pre-prints”

- ◆ economists around the world will present research at several seminars
- ◆ discussion papers “published” as pdfs so participants can access
  - ❖ Repec.org and EconLit as databases
  - ❖ BUT no repository; papers often disappear
  - ❖ Google *often* locates “lost” papers
    - ◆ *but not always*
- ◆ *No idea whether they’re ever published*
  - ❖ *I don’t care, either!*



## My sources (2)


- ◆ Through my library I get TOC services
  - ❖ I have to specify journals for which I receive Tables of Contents
- ◆ I link automatically to full-text copies
  - ❖ I do much of my work from home
  - ❖ If it's only "on-campus" I may not read it
- ◆ For new topics & lectures I also turn to:
  - ❖ EconLit
  - ❖ Factiva [*Dow Jones?*] and LexisNexis



## My sources (3)

- ◆ I seldom use hard copies of journals
  - ◆ When I do, I send a “work-study” to copy them
- ◆ As an academic, I love books
  - ✦ entering a library is dangerous
    - ◆ Having access to the non-book economics literature from my desktop is also dangerous to this addict
  - ◆ To write, I must go to a coffee shop





## My sources (4th and last)

### ◆ I do visit libraries a few times a year...

- ❖ To scan books to use in courses I teach
- ❖ To get books on new research topics
  - ◆ I start with a boolean card catalog search
  - ◆ I then scan shelves to cut from 60 to 6 books

### ◆ To check out DVDs (*no TV at home!*)

- ❖ But I get a list from my desktop computer
- ❖ I check them out at the library entrance
  - ◆ *So that I don't get near a book or journal*



# So in order to...

## *Stand on the Shoulders of Keynes*

- ◆ Must teach others how to play the game
  - ❖ Else no one will see the faces we collect
- ◆ Must offer in a way that matches use habits
  - ❖ I expected to be able to find it from Japan
  - ❖ I expected to be able to find it at an odd hour
  - ❖ I expected to be able to find it without knowing which databases were appropriate
  - ❖ I expected to be able to do it for free
- ◆ Are you designing a database I will use???

# North American Coordinating Council On Japanese Library Resources

北米日本研究資料調整協議会



- ◆ My tools limited to *Bibliography of Asian Studies*
  - ❖ In Japan, from professor to professor
  - ❖ From library to library
  - ❖ Footnotes not always very thorough
  - ❖ Had to visit Japan to do useful research
- ◆ Growth of ILL resources: GIF etc
- ◆ Bibliographic databases for Japan
- ◆ **Only by happenstance that I learned such resources existed!**





# NCC experience

- ◆ When joined Board of NCC
  - ❖ T3 project: training the trainers (Japan librarians)
  - ❖ Researchers scattered, not connected to research library
  - ❖ Also our older colleagues not computer oriented
- ◆ Pushed for “regional task force” to run programs at Association of Asian Studies meetings, similar forums
  - ❖ Evangelism: Very limited time, little to no hands-on
  - ❖ So usage still quite minimal
- ◆ Junior researchers are often little better?

The background of the slide features a light cream color with a subtle pattern of small gold dots. In the top left corner, there are horizontal bands of traditional Japanese patterns, including a red and white floral motif and a yellow and white floral motif. In the top right corner, there are stylized green hills and two orange birds in flight. The title 'Summary' is centered in a dark green, serif font.

# Summary

- ◆ *How to use modern library resources is not taught at any point in a scholarly career*
- ◆ *Ironically, despite my NCC involvement I still don't know how to use many of the Japanese-language bibliographic resources*
  - ❖ *No hands-on learning context*

# Lots of colleges

- ◆ lots of small regional and national schools
- ◆ Plus state universities and research universities
- ◆ Community colleges *(2-3 year programs)*
  - ◆ My wife teaches nursing in one (RN program)
  - ◆ My son attends as a step to a 4-year school
  - ◆ My daughter as “社会人” to learn business skills
- ◆ Virginia has about 86 colleges
  - ◆ But many have more than one campus
- ◆ California has 1500 institutions



# So what?

- ◆ There are no specialist librarians!
  - ❖ Many librarians are trained in other fields
  - ❖ BUT there won't be one in ***your*** field at ***your*** school
    - ◆ Only one science librarian at W&L (an anthropologist by training)
- ◆ The closest Japanese collection is the Library of Congress (300 kms)
  - ❖ I use the University of Michigan more often (1000 kms)



# Liberal arts teaching context

- ◆ W&L is representative of the elite top 100 “national” schools
  - ❖ 1800 undergraduate students
  - ❖ 4 courses per term [2 x 12-week terms]
    - ◆ under 25 students per class
    - ◆ Classes meet 3 times per week, one hour per class
    - ◆ Science classes add 4+ hours of lab per week
  - ❖ “Open” offices -- my door is never shut
    - ◆ Fortunately (?) I am on a quiet hall

# Expectation of students

- ◆ Lots of hands-on requirements
  - ❖ Papers, presentations, tests
  - ❖ Ideal is one assignment due each class, but....
    - ◆ Getting 75 papers at the same time generates 30 hours of grading! -- so short assignments dominate
- ◆ : Students are regularly asked to locate, organize, evaluate and communicate information
  - ❖ How are they trained to locate information?
    - ◆ ***POORLY if at all...***
      - ◆ Libraries should do that, right ?



# Shift in library role

- ◆ Old pattern was “Economics 190”
  - ❖ 1-credit (1 hour per week) research methodology course
  - ❖ Taught by library staff
- ◆ Once done for roughly 40 majors
  - ❖ Now only a handful have such courses
  - ❖ Most seldom taught
- ◆ Economics has eliminated altogether
  - ❖ ***No required course covers techniques***

# Library usage

- ◆ Library usage down
  - ❖ Visits by students
    - ◆ *Visits by faculty too...*
  - ❖ Much less use reference desk etc
- ◆ Students work from their apartment, from coffee shops, etc - 24 hours a day
  - ❖ My earlier example is representative
    - ◆ Done late at night!
    - ◆ Expectation that I can find resources quickly and for free

# Who is to teach?

- ◆ Libraries not successful in keeping role
  - ❖ At one time library time was part of primary and middle school
    - ◆ I knew how to use a card catalog by age 10
    - ◆ But boolean database searches?!
- ◆ College faculty seldom “teach” such skills
  - ❖ In part done through office hours, hands-on help for students with questions on a project
  - ❖ In part deliberate as not our job
  - ❖ In part because we aren’t competent!
- ◆ **So many resources are seldom used**
  - ❖ ***And are used poorly when they are used***



# Naïve use

- ◆ Students are naïve in how they find and use
  - ❖ ***Only 2% of students start research in library***
  - ❖ Google dominates, also news sources, blogs
  - ❖ JSTOR, sometimes Factiva, LexisNexis
    - ◆ ***When not accessible off-campus, not used!***
- ◆ In economics, full stats often available
  - ❖ ***But Yahoo! headlines are what students use...***
- ◆ Also plagiarism issue: *not* trivial
  - ❖ W&L expels students caught cheating

# Conclusions

- ◆ Librarians must be savvy marketers
  - ❖ Advertising is important
  - ❖ Product design is important
- ◆ If students and faculty don't come to libraries / use databases...  
**... the efforts of this group are in vain**



# Conclusions

- ◆ Librarians must serve as teachers
  - ❖ How to use resources
  - ❖ How to evaluate resources
  - ❖ How to cite resources
- ◆ **Don't assume professors do this!!**
  - ❖ Many are too old to learn new tricks
  - ❖ Many don't try to teach such skills



# Conclusions

- ◆ Librarians must build collections
  - ❖ Academics **not** oriented to doing so
  - ❖ Lots of important research possible because of some long-dead archivist
    - ◆ Anthropometrics
    - ◆ US Civil War pensioner health records
  - ❖ My current wish list
    - ◆ 新聞のチラシ！ (*newspaper advertising inserts*)



# Concluding conclusion

- ◆ You must envisage what the next generation of researchers will need!
- ◆ **You must stand on the shoulders of others...**
  - ...your professional colleagues...**  
(who, me??)
  - ... even when they are not giants**



# Acknowledgments

- ◆ Librarians must be humble
  - ❖ No one ever thanks librarians?!
- ◆ But my thanks to:
  - ❖ Merrily Taylor, Professor and University Librarian, Washington and Lee University (W&L)
  - ❖ John Tombarge, Associate Professor and Head of Public Services, Leyburn Library, W&L
  - ❖ Richard Grefe, Associate Professor and Senior Reference Librarian, Leyburn Library
  - ❖ NCC members, esp. Syun Tutiya & Vickey Bestor





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**W&L:** [www.wlu.edu](http://www.wlu.edu)

**Me:** <http://home.wlu.edu/~smitkam>