E-Commerceにおける不満情報とレビューに基づいた 不満解決商品推薦手法の提案

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Background

Complaints exist for everything

Ex) Smart Phone

Accessories are too expensive.

Not be able to change the **battery**.

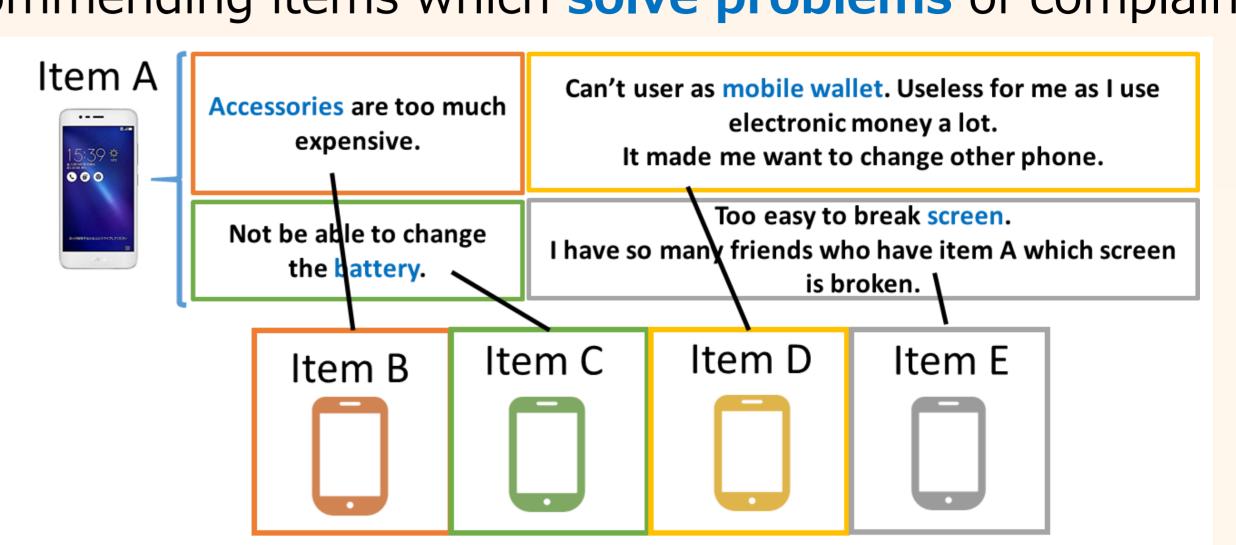
Can't user as **mobile wallet**. Useless for me as I use electronic money a lot. It made me want to change other phone.

Too easy to break **screen**. I have so many friends who have itemA which screen is broken.

Only few recommender systems focus on complaints

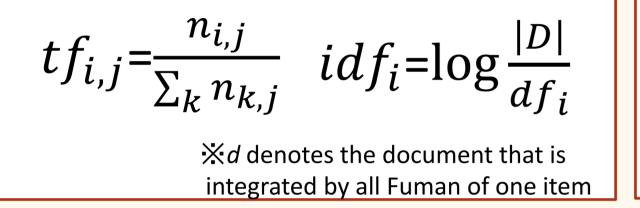
Proposed Method

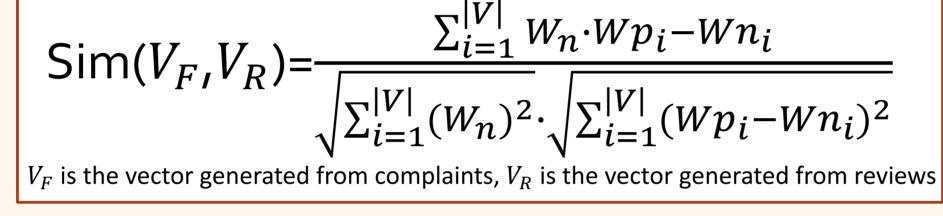
Recommending items which solve problems of complaints



Our Approach

- 1. Classify complaints by items
 - i. Extract **nouns** by each complaint that belongs to same item
 - ii. Generate vectors by each item using **TF-IDF** methods
- 2. Extract positive words from reviews
 - i. Generate vectors of **good** and **bad** reviews by each items
 - ii. Calculate vectors of item by **subtracting** bad from good

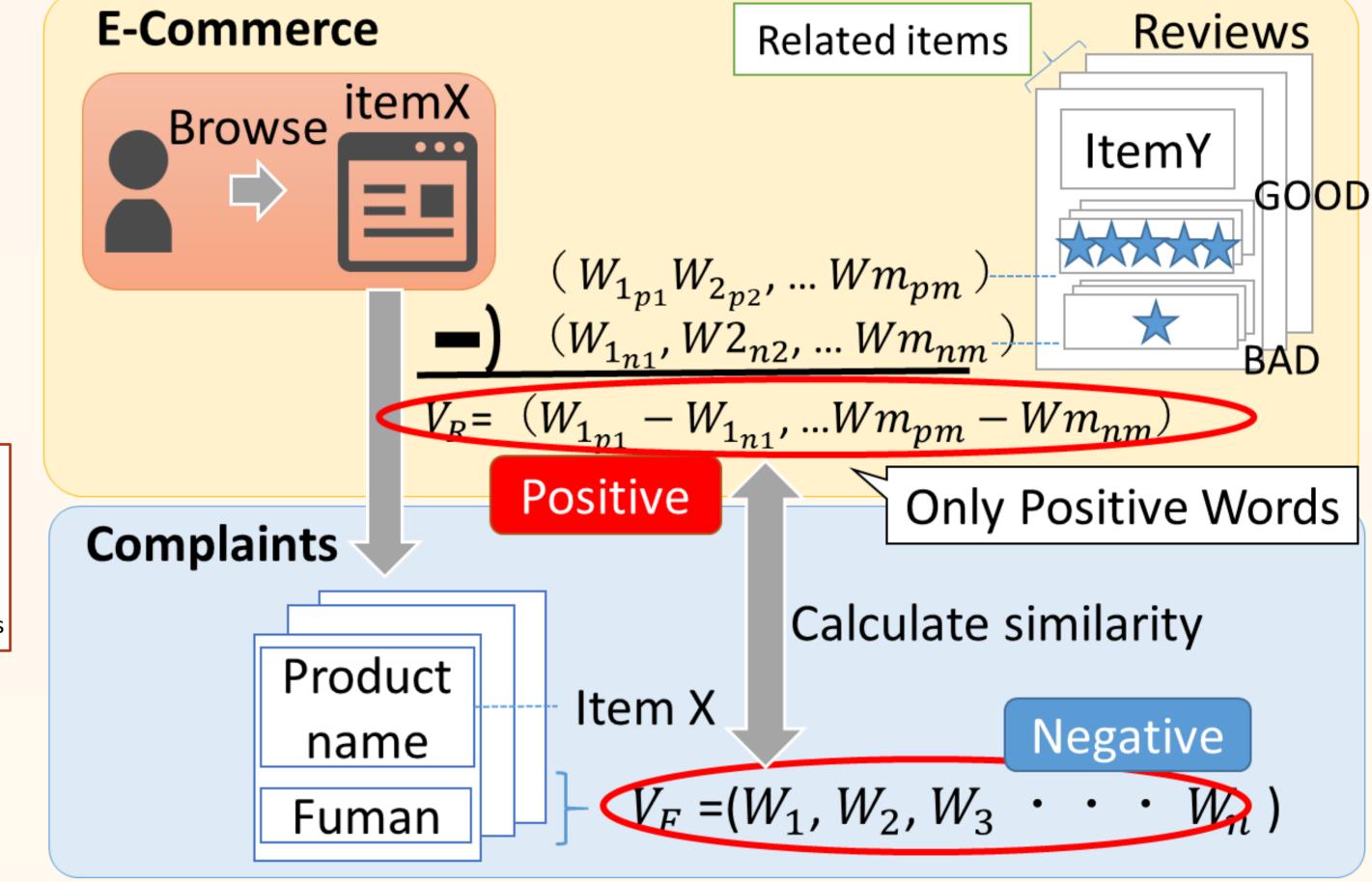




3. Match items of complaints and reviews

Calculate similarity between complaints and reviews

4. Recommend items to users

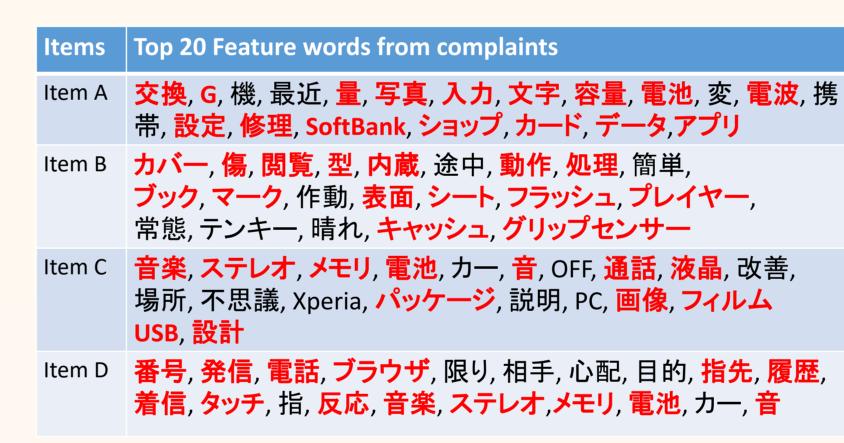


Evaluation

Dataset

- I. Complaints (Fumankaitori Centre 1)
- 4 items (itemA, itemB, itemC, and itemD)
- All items are categorized as smartphone
- 200 Complaint data
- *1 http://fumankaitori.com/
- II. Reviews (Amazon*2)
 - 7 Items (item1 to item7)
 - All Items are categorized as smartphone except Item6 and item7
 - 350 Review data
- *2 https://www.amazon.com/

1. Extraction of feature words from complaints and reviews



 Items
 Top 15 Feature words from reviews

 Item 1
 包装, めちゃくちゃ, 運用, アマゾン, 満足, クリーニング, 省略, 一瞬, 贈物, オーバースペック, 一掃, 目視, 領域, 店頭, 現役

 Item 2
 アクティベーションロック, 格安, 無事, ロック, III, モバックス, プロファイル, 安心, シム, 接続, 予定, iOS, カーナビ, 娘, ナビ

 Item 3
 フルセグ, フル, テレビ, アンテナ, デジ, インチ, ネクサス, 端, 車, タブ, 風呂, ペン, タブレット, ドコモ, ガラケー

 Item 4
 Z, AC, 認証, Xperia, ケータイ, コンパクト, 指紋, サイフケータイ, GPS, touch, 逆, 輸入, 音質, サイズ, 日本語

 Item5
 Mate, Lite, 指紋, 認証, ガラス, 撮影, 指, 写真, 高級, 最高, lazer, ワイドアパーチャ, ピント, 爆速, 感動

Average of evaluation

0.75 0.25

Proposed System

 $\times 1$ means the item resolve the dissatisfaction,

0 means the item doesn't resolve dissatisfaction

0.25

0.5 0.25 1

0.25 0 1

0.25 0.75 1

 $0.75 \ 0.25 \ 0.5$

0.8 0.4 0.2

Item3 Item4 Item5

0.25

Result

Most of feature words are extracted as subjective of complaints and positive reviews

2. Similarity calculation

between complaints and reviews

	(Complair	nts				
Reviews			Ite	mA	ItemB	ItemC	ItemD
]۲	ltem1	0.2	.8	0.20	0.18	0.10
Smart		Item2	0.6	3	0.25	0.33	0.12
phone	$\frac{1}{2}$	Item3	0.4	-6	0.17	0.40	0.20
pilone		Item4	0.4	-6	0.16	0.60	0.05
Non		Item5	0.6	0	0.27	0.43	0.06
smart		Item6	0.5	3	0.17	0.21	0.04
phone		Item7	0.2	.3	0.06	0.03	0.02

Result

- High similarity were found after normalization
- It has high similarity with different category

3. Qualitative Evaluation

Evaluating proposed system by questionnaire asking 6 people Q1: Evaluate if products item1-5 resolves each dissatisfaction below

①Complaint about battery ②Complaint about internet connection ③Complaint about charger ④Complaint about photo and memory ⑤Complaint about reaction of screen

Result

Compared averages of evaluation with result of proposed system

- Pearson's Correlation coefficient: 0.49
- System evaluated ok, but need modification
- Q2: Do you think Item 6 and 7 resolve these dissatisfaction? Choose a number below

1.Strongly disagree 2.disagree 3.Neither disagree nor agree 4.agree 5.Strongly agree

Result

Average of this question: 3.6

Recommending other categories' item could also resolve the dissatisfaction

4. Comparison of complaints and negative review

- Compared feature words extracted from both data
- 10 examiner evaluated negative words

Average precision	Complaint	Review	
ItemA	0.49	0.16	- [
ItemB	0.46	0.41	
ItemC	0.53	0.65	f
ItamD	0.36	0.27	

Result

Feature words extracted from complaints are recognized as more negative

Evaluation	Review	Evaluation
No-N	Initial	No-N
No-N	Friend	No-N
Negative	Download	No-N
Negative	Car navigation	No-N
No-N	Self	No-N
No-N	Sim	No-N
Negative	Beauty	No-N
Negative	Initially	No-N
Negative	Packaging	Negative
No-N	Necessary	No-N
	No-N No-N Negative Negative No-N No-N Negative Negative Negative Negative	No-N Initial No-N Friend Negative Download Negative Car navigation No-N Self No-N Sim Negative Beauty Negative Initially Negative Packaging

Future Work

- Propose a new extraction methods
- Validate complaints data with many items
- Extracting feature words with other part of speech
- Recommending items from all kinds of dissatisfaction

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